



# Multi-Family Building Materials Guide



**T**he demand for multi-family housing presents significant opportunities for contractors and developers. It also brings unique challenges in making complex product decisions.

The Multi-Family team at Lumbermen's Building Materials Division understands. That's why our top priority is to create a customer experience that goes beyond simply delivering materials to your job site.

We are dedicated to guiding you through your project, while providing a wide range of services and support every step of the way. We recognize that the true value of any project comes not just from the materials, but from the guidance, expertise, and care we offer.

## What We Do:

- Call on builders and architects to educate them on products and demonstrate the advantages of partnering with Lumbermen's
- Assist with specifications on a job
- Arrange for and/or provide installation training
- Act as a comprehensive resource for our dealer partners
- Work to convert jobs that are not specified with our products

## What We Won't Do:

- Discuss pricing/quotes with builders
- Sell direct
- Steer projects to a certain dealer



"Your team's willingness to say "YES" to whatever needs to happen to get the job done is something we have become accustomed to. This is the reason we choose to partner with Lumbermen's."

**Marty McKibbin**  
Builders FirstSource

## Product Offerings

Lumbermen's is equipped to fulfill a broad range of materials for your project. We are proud to partner with the most reputable brands in the business, including:

**AZEK**  
EXTERIORS

**certainteed**  
SAINT-GOBAIN

**EVOLVE**  
STONE

**LP SmartSide**  
TRIM & SIDING

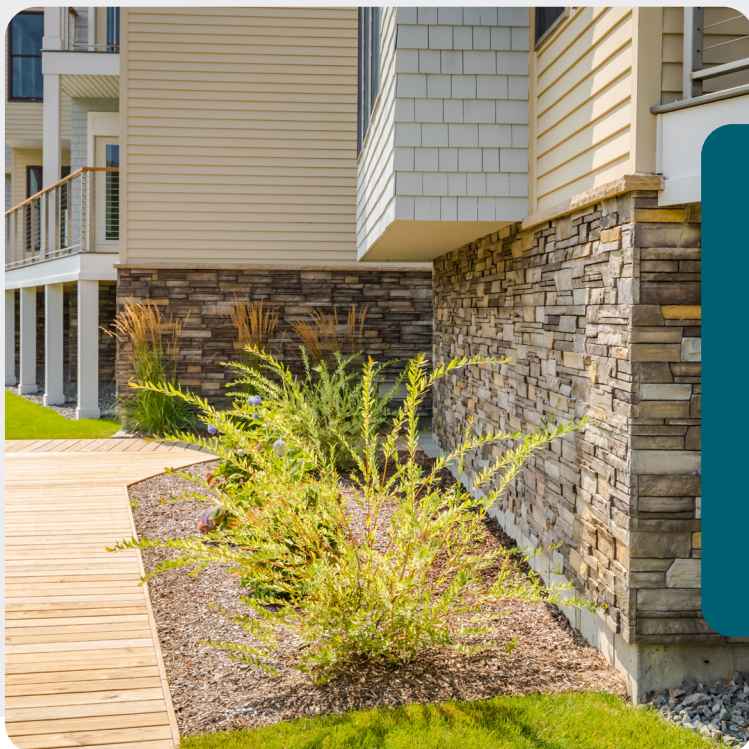
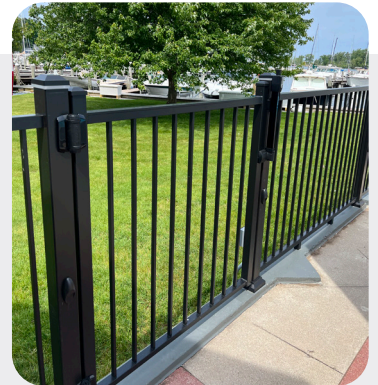
**QE**  
QUALITY EDGE

**TimberTech**  
BY AZEK

**TYPAR**

**VERSETTA**  
STONE

**XPRESS**  
GUARD  
FENCE



"Lumbermen's commitment to delivering precise measurements and estimates has helped us streamline our planning process and ensure that our project stays on track. We deeply appreciate your expertise and professionalism throughout this process."

**Matthew Dunfee**  
Home Lumber





**Let's Get Started!**

## **Ryan Huisman**

Multi-Family Coordinator

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"The expertise at Lumbermen's has helped me complete numerous successful projects from start to finish without any issues."

**Jeff Hager**

Standale Lumber, LLC

