



# Multi-Family Door Guide

2023-2024

**M**ulti-Family housing is in demand, which lends a lot of opportunity to contractors and developers. It also comes with a unique set of challenges as you navigate complex decisions when selecting products.

The Multi-Family team at Lumbermen's Door Division understands, which is why our #1 goal is to create a customer experience that goes above and beyond simply delivering doors to your jobsite.

## Multi-Family Customer Service:

(616) 261-3254

[doorprojects@lumbermens-inc.com](mailto:doorprojects@lumbermens-inc.com)

## For more inquiries:

(616) 261-3250

## What We Do:

- Call on builders and architects to educate them on products and demonstrate the advantages of partnering with Lumbermen's
- Assist with specifications on a job
- Act as a resource for our dealers
- Work to convert jobs that are not spec'd with our products

## What We Won't Do:

- Discuss price
- Give quotes to builders
- Take-offs
- Sell direct
- Try to steer projects to a certain dealer



"The expertise at Lumbermen's has helped me complete numerous successful projects from start to finish without any issues."

**Jeff Hager**  
Standale Lumber, LLC



## Door Offerings

We service apartments, condominiums and other Multi-Family projects with a minimum of 50 doors per project. We're equipped to fulfill a broad range of your project's needs including Steel, Fiberglass, Sliding Patio Doors and Interior Doors. We also offer 90 minute doors with frames and an array of accessories. We are proud to partner with the most reputable brands in the business, including:

**THERMA TRU**  
DOORS

**Simpson**  
Door Company

**Neuma**  
DOORS

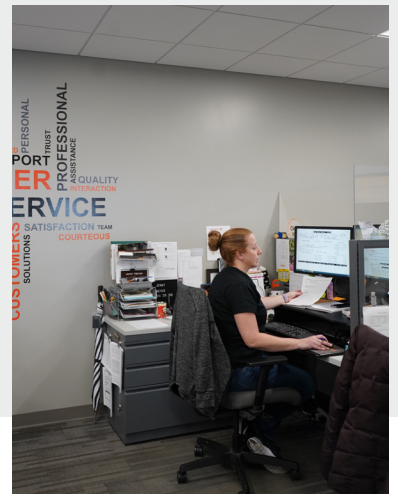
**SCHLAGE**  
Trust your home to Schlage.



"We have had the pleasure of working with Lumbermen's Door for nearly two decades and without any hesitation we can say they are one of our best suppliers. Lumbermen's Door has worked closely with our company on installing exterior doors in over 2,000 homes. Their staff is extremely knowledgeable and great to work with. It is refreshing to work with a company that puts its energies into taking care of the customer."

**Brad Sullivan**  
General Housing





## Why Lumbermen's

At the Lumbermen's Door Division, we are committed to our customers. We understand the responsibility our business carries in earning your trust and giving you the best possible service before, during and after the PO is given. We employ a Quality Systems team to evaluate data and increase efficiencies that contributes to the production of higher quality doors and a better overall experience.

**Because at Lumbermen's the customer comes first.**

"Working with Lumbermen's is always a highlight of my day. Their knowledgeable and friendly staff make receiving quotes and orders an easy and worry-free process. The timely manner in which quotes and order acknowledgements are processed and returned are second to none in the industry. Delivery of product, whether to our warehouse or jobsite, is always on time and correct."

**James Pagel**  
Antcliff Windows & Doors

